



**BRENTWOOD
GROWTH**

Case Study

**Brentwood Growth Helps Owners
Of Massachusetts Plumbing,
Heating, and Cooling Company
Sell To The Right Partner**



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GROWTH**



908-377-7807



jbartlett@brentwoodgrowth.com

About LePrevost Plumbing, Heating and Cooling



LePrevost Plumbing, Heating and Cooling had become a leader in its field in the Massachusetts market, facing the challenges and opportunities that come with substantial growth. As a family-operated enterprise, the owners were at a juncture where they wanted to ensure a smooth handover that would respect their son's future role and afford them the chance to relish other aspects of life. The owners had received a letter from Brentwood Growth that they saved for over a year before reaching out.

Results

The partnership with Brentwood Growth led to a stellar sales outcome. The firm's detailed valuation pleasantly surprised the owners and Brentwood Growth adeptly navigated the complexities of the sale. Brentwood Growth's strategic approach in running a competitive process to identify potential buyers, coupled with its guidance through due diligence and the legalities, was instrumental in securing a sale that was not merely transactional, but a meaningful partnership that met the owners' vision and financial goals.

What The Seller Had To Say



"We really liked John. He came to our house and sat at the kitchen table. He was honest, kind and straight forward which we really appreciated. We had no idea what the process looked like to sell a business. Brentwood Growth broke it down into different stages that helped immensely. They were always available for a meeting when we had questions. They handled us with care. When they saw us struggling, they boosted us when we needed it. We truly enjoyed working with them. We always felt they had our best interest at heart. They listened to what kind of company we wanted to partner with, they found us the right partner and we got the highest price!"

- Jan Leprovost

Seller, LePrevost Plumbing, Heating and Cooling

About Brentwood Growth

Brentwood Growth assists home service and facility management business owners wanting to sell all or part of their business. We assist in valuation, transaction structure, marketing the business, leveraging our network of institutional buyers and managing due diligence / legal process to close.

Our fees are 100% performance-based paid at close of transaction.

Our experienced advisors offer comprehensive business valuation services, combining financial and operational expertise with a deep understanding of business ownership and company acquisitions. We have also been on the buy and sell side of many transactions.

This blend brings knowledge, experience, and value to a sale, purchase, or consulting relationship.

Schedule a complimentary business valuation consultation with one of our trusted advisors.